

## **Procedures for the Sub-Committees**

The Leisure Marine Association MENA (LMA) adopted these procedures to serve as a guide for the Sub-Committees' Representatives.

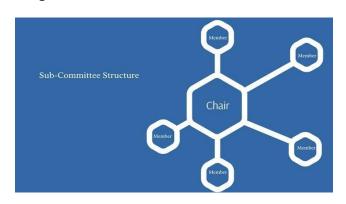
**`Sub-Committees'** are small groups of LMA members assigned to focus on a particular industry sector. Sub-Committees generally make recommendations to the LMA Board of Directors. It is an advisory role. Each member can indicate their interest in joining a particular Sub-Committee when applying for LMA membership. The following Sub-Committees are available to LMA members:

- Boat Finance & Insurance Sub-Committee chaired by: Hamza Mustafa
- Boat Manufacturer and Boat Repairs & Fit Out Sub-Committee chaired by: Mrs. Abeer Alshaali
- Brokers & Dealers Sub-Committee chaired by: Mr. Sebastian Dumitrescu
- Charter Sub-Committee chaired by: Mr. Jonny Dodge and Mr. Michael Fetton
- Provisions, Equipment & Accessories Supply Sub-Committee chaired by: Mr. John W.R. Paul
- Marketing & Communications Sub-Committee chaired by: Mr. Wyndham Tops
- Marina Sub-Committee chaired by: Mr. Ahmed Abdelhalim
- Membership & Sponsorship Sub-Committee chaired by: Mrs. Carol Stoneman
- Industry Report Sub-Committee chaired by: Mr. Selcuk Balci

'Sub-Committee Chair' a board member shall chair each sub-committee. Chairs will lead the Sub-Committee meetings, keep the minutes of the meetings, and present progress reports at monthly LMA Board meetings.

'Membership of the Sub-Committee' shall consist of an unlimited number of representatives. Sector-specific expertise shall be required of the representatives...

 Members of the LMA from within the sector shall fill casual vacancies in the Sub-Committee's representation.



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'Sub-Committee Meeting' shall be held at least once a month but may be called at any time if urgent circumstances arise, and each Sub-Committee representative must attend. All meetings shall be held at a time and place convenient to the representatives.

'The Chair of the Sub-Committee' shall forward a copy of the Minutes of the Meeting (MOM) to the LMA Executive Manager within two days following each meeting. The template for the MOM can be accessed here.

'Responsibilities of Sub-Committees' should provide progress reports. In all relevant matters, shall make recommendations and resolutions to the LMA Board of Directors.

'Resignation' upon resigning from a Sub-Committee, the representative should write a letter to the Chair and LMA Executive Manager.

**'Discharge'** a motion may be moved by any representative in the meeting to discharge a member from a Sub-Committee if a member has not attended three or more consecutive meetings without the permission of the Chair.

## **Sub-Committees Assignment Matrix**

Purpose	Sub-Committee	Chair	Sub-Committee Representatives
Encourage the government to adopt boat & yacht financing solutions and systems in the UAE that will help grow boat & yacht ownership.	Members of Boat Finance & Insurance Sub- committee	Hamza Mustafa	Nick Peters Alessandro Tricoli Farrokh Golchin Sebastian Dumitrescu John W.R. Paul Nader Dara Massimiliano Grimaldi Yousuf Al Hashimi

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			lan Harris Saranya Murali Mohamed Al Zaabi
Focus on gathering industry data and insights to produce a detailed report that offers a comprehensive overview of market trends,	Members of the Industry Report Sub-committee	Selcuk Balci	Carole Madar Saranya Murali Daria Sadovnikovai Oscar Siches
Initiate revenue campaigns aimed at acquiring new members and sponsors for the LMA. Identify the value and benefits that potential sponsors and members can gain from their involvement.	Members of Membership & Sponsorship Sub- committee	Carol Stoneman	Zaid Shouly Bronwyn Fray John Paul Rebollini Yousuf Al Hashimi Melroy Vaz Rayapuram Jagannatha Reddy
Elevate the LMA's mission and initiatives through communication campaigns, branding initiatives, and outreach activities. Improve the visibility and influence of the LMA website.	Members of the Marketing and Communications Sub-committee	Wyndham Tops	Andrew Savill Alex Berry Katrina Poore Jurgita Lionginaviciute Saranya Murali Daria Sadovnikova
Establish LMA accreditation for brokers and pinpoint the shared challenges encountered by sector members.	Members of Brokers & Dealers Sub-committee	Sebastian Dumitrescu	Brett Noble John Bush Jonathan Hind Capt. Michael Fetton Alexander Kaev Joris Loeff Simon Wickham Mohamed Al Zaabi Nader Dara Tilemachos Kanellopoulos Souad Cherifi
Champion the development of charter regulations and position the UAE as a premier yachting	Members of the Charter Sub-committee	Jonny Dodge and Capt. Michael Fetton	Amit Patel Anastasja Kociolkowska

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destination. Craft custom itineraries for international charters and assess their feasibility			Katerina Loi Carole Madar Michael Keller Ian Harris Michelle Pursey Miguel Contreras Selcuk Balci Hamza Mustafa Wyndham Tops Ahmed Abdelhalim John Paul Rebollini Khalil Abujaber Massimiliano Grimaldi Linda Negerman Yousuf Al Hashimi Melroy Vaz Simon Wickham Stefano Tositti Mohamed Alzaabi Tilemachos Kanellopoulos Ayham Takouz Souad Cherifi
Promote synergy among marina members to establish regional destinations and organize public events aimed at fostering leisure marine activities in the UAE.	Members of Marina Sub- committee	Ahmed Abdelhalim	Andrew Savill Kai Malmivaara Karim Fawaz Kiran Praveen Miguel Contreras Ronan Jolle Farrokh Golchin Alex Berry Ivaylo Kishkov Jacky Gerault Khalil Abujaber John Paul Rebollini Linda Negerman Ian Harris Oscar Siches Stefano Tositti Saeed Al Marri

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			Dimitris Lorentzos Abrar Salim Ilyas Syed Philip Sather Meritxell Guzman Katrina Poore
Promote the involvement of boat manufacturers within the LMA to engage in discussions about industry challenges. Initiate dialogues with governmental entities to gain insights into regulations and collaboratively find solutions to sector-related challenges.	Members of Boat Manufacturer and Boat Repairs & Fit Out Sub- committee	Abeer Alshaali	Patrick Heslop CK Hussain Kiran Praveen Sebastian Dumitrescu Capt. Patricia Caswell Ralph Becker Willem Moelker Ghiyat Nabulsi Saranya Murali Liam David Knocki Simon Wickham Joris Loeff Mohammed Alsuwaidi
Organize and prioritize favorable efforts for equipment & accessories supply companies in the region.	Members of the Provisions, Equipment & Accessories Supply Sub-committee	John W. R. Paul	CK Hussain Linda Negerman Saranya Murali Wouter Hattingh Gianna Braithwaite Ayham Takouz

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